

## PRESS NOTICE

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# **P2PFA PLATFORM LENDING TOPS £10 BILLION AS DATA ON BUSINESS AND PROPERTY FLOWS EXPANDED**

The level of P2PFA platform lending has continued to increase during the first quarter of 2019 – with more than £850 million of loans facilitated over the three month period – taking the cumulative lending for the Association’s members to more than £10.5 billion.

For the first time, the P2PFA is presenting its quarterly data to include statistics for non-consumer lending flows disaggregated between business and real estate/property loans. Announcing the new approach, the P2PFA Chair, Paul Smee, said: *‘the decision to present non-consumer lending flows facilitated by P2PFA platforms reflects the growing maturity of the different markets served and the value in examining the various dynamics of those specific segments. The breadth of the markets served combined with growing awareness and the pace of innovation has made a very significant difference in the contribution of alternative finance to the real economy’.*

Commenting on this quarter’s statistics, Robert Pettigrew, Director of the P2PFA, said: *‘during the first three months of 2019, there has been an increase in levels of new lending, as well as in the number of lenders and borrowers across the P2PFA: more than a quarter of a million consumers, nearly fifty thousand businesses and more than eight hundred real estate and development projects have loans financed by more than 150 thousand lenders on member platforms. Each of these, taken in the context of a trajectory of growth, underscores the valuable contribution which peer-to-peer lending platforms continue to make to the UK economy’.*

ENDS

### **Notes to Editors**

1. Peer-to-peer lending – regulated by the Financial Conduct Authority since April 2014 – involves direct matching of funds between investors and borrowers through an on-line platform. Investors range from retail consumers to institutional investors as well as the government. Borrowers range from consumers, small businesses, property developers and buy-to-let. Peer-to-peer lending platforms match investors and borrowers directly for

a fraction of the cost of traditional financial services entities, providing benefits to customers on both sides of the transaction.

2. The Peer-to-Peer Finance Association (P2PFA) was established in 2011 as a representative and self-regulatory body for debt-based peer-to-peer lending. The P2PFA seeks to inform and educate, promote high standards of business conduct, and work with policy-makers and regulators to ensure an effective regulatory regime. P2PFA members are required to meet robust standards for the transparent, fair and orderly operation of peer-to-peer lending. The member platforms are: CrowdProperty, Crowdstacker, Folk2Folk, Funding Circle, Landbay, Lending Works, ThinCats and Zopa.
3. Aggregate levels of peer-to-peer lending by P2PFA platforms between Q4 2017 and Q4 2018:

	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019
<b>Cumulative Lending</b>	<b>£7,351,861,354</b>	<b>£8,043,217,143</b>	<b>£8,786,291,681</b>	<b>£9,595,548,965</b>	<b>£10,539,063,808</b>
-o/w non-consumer lending	£4,088,460,534	£4,509,345,016	£4,991,382,520	£5,519,645,135	
-o/w lending to businesses					£5,708,031,575
-o/w lending to property & real estate					£446,673,199
-o/w lending to individuals	£3,263,400,820	£3,533,871,127	£3,794,909,161	£4,077,318,465	£4,384,359,034
<b>Base stock of loans (outstanding loan book)</b>	<b>£3,498,065,429</b>	<b>£3,711,828,191</b>	<b>£3,956,885,758</b>	<b>£4,267,975,224</b>	<b>£4,673,466,536</b>
-o/w non-consumer lending	£2,137,799,594	£2,290,747,092	£2,488,949,319	£2,743,083,518	
-o/w lending to businesses					£2,737,245,538
-o/w lending to property & real estate					£338,056,167
-o/w lending to individuals	£1,360,265,835	£1,421,081,099	£1,467,936,439	£1,524,891,706	£1,598,164,831
<b>New Lending</b>	<b>£684,290,716</b>	<b>£690,971,072</b>	<b>£720,979,029</b>	<b>£809,257,285</b>	<b>£866,784,209</b>
-o/w non-consumer lending	£415,229,498	£420,499,764	£459,941,996	£526,777,616	
-o/w lending to businesses					£477,249,348
-o/w lending to property & real estate					£82,494,292
-o/w lending to individuals	£269,061,218	£270,471,308	£261,037,033	£282,479,669	£307,040,569
<b>Capital Repaid</b>	<b>£396,757,358</b>	<b>£435,267,000</b>	<b>£457,325,319</b>	<b>£454,966,728</b>	<b>£476,972,062</b>
-o/w non-consumer lending	£200,919,771	£225,610,955	£243,143,627	£243,389,445	
-o/w lending to businesses					£244,170,828

-o/w lending to property & real estate					£16,202,447
-o/w lending to individuals	£195,837,587	£209,656,045	£214,181,692	£211,577,283	£216,598,787
<b>Net Lending Flow</b>	<b>£287,533,338</b>	<b>£255,202,073</b>	<b>£263,036,509</b>	<b>£354,293,557</b>	<b>£455,082,097</b>
-o/w non-consumer lending	£214,309,707	£194,386,810	£216,181,168	£283,391,171	
-o/w lending to businesses					£299,277,115
-o/w lending to property & real estate					£66,561,725
-o/w lending to individuals	£73,223,631	£60,815,263	£46,855,341	£70,902,386	£90,441,782
<b>Number of current lenders</b>	<b>147,882</b>	<b>150,041</b>	<b>148,484</b>	<b>151,207</b>	<b>152,921</b>
<b>Number of current borrowers</b>	<b>273,301</b>	<b>269,158</b>	<b>278,313</b>	<b>288,829</b>	<b>304,902</b>
-o/w are non-consumer borrowers	51,508	40,615	43,830	47,457	
-o/w are businesses					49,848
-o/w are in property & real estate					819
-o/w are individuals	221,793	228,543	234,483	241,372	254,235

4. From Q1 2019, data from ThinCats include institutionally-funded loans (£75,801,000 funded by institutions prior to 1 January 2019).

5. Cumulative P2PFA platform level lending data between Q1 2018 and Q1 2019:

	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019
CrowdProperty			£23,013,692	£27,127,892	£33,952,973
Crowdstacker	£37,714,968	£46,612,890	£51,265,724	£54,310,946	£55,854,888
Folk2Folk	£212,510,805	£234,562,305	£257,130,306	£270,860,306	£282,879,306
Funding Circle	£3,448,615,744	£3,806,000,000	£4,183,000,000	£4,625,000,000	£5,044,000,000
Landbay	£109,445,017	£133,771,821	£182,891,798	£231,907,991	£294,378,607
Lending Works	£98,772,559	£115,658,873	£131,862,745	£145,075,844	£161,954,993
ThinCats	£280,174,000	£288,398,000	£294,091,000	£309,953,000	£443,639,000
Zopa	£3,164,628,261	£3,418,213,254	£3,663,046,416	£3,932,312,986	£4,222,404,041
<b>TOTAL</b>	<b>£7,351,861,354</b>	<b>£8,043,217,143</b>	<b>£8,786,291,681</b>	<b>£9,595,548,965</b>	<b>£10,539,063,808</b>

## Contact

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